

Ref. No.: AUSFB/SEC/2022-23/441

Date: 4th January, 2023

To,

National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai 400051, Maharashtra. NSE Symbol: AUBANK	BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400001, Maharashtra. Scrip Code: 540611
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Dear Sir/Madam,

Sub: Intimation under SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015

Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Code of Fair Disclosure and Conduct and in terms of Regulation 8 of SEBI (Prohibition of Insider Trading) Regulations, 2015, the Bank would like to place the following information on record pertaining to its performance in the quarter ended on 31st December 2022:

A.) Deposits

Particulars (as on)	31-Dec'22	31-Mar'22	% growth over Mar'22	30-Sep'22	Q-o-Q growth
Total Deposits (in ₹ Crores)	61,101	52,585	16%	58,335	5%
CASA Ratio	38%	37%	-	42%	-

B.) Cost of Funds

Particulars	9M'FY23	FY22	Change over FY22	Q3'FY23	Q2'FY23	Q-o-Q change
Average Cost of Funds	5.8%	5.9%	- 10 bps	6.0%	5.8%	+ 14 bps
Incremental Cost of Funds	6.2%	5.3%	+ 88 bps	6.3%	6.1%	+ 23 bps

C.) Advances

Amount in ₹ Crores	31-Dec'22	31-Mar'22	% growth over Mar'22	30-Sep'22	Q-o-Q growth
Gross Advances	56,335	46,789	20%	52,452	7%
Assigned/secured loans (not included in Gross Advances)	2,251	1,206	-	1,369	-

D.) Disbursements

Amount in ₹ Crores	Q3'FY23	Q2'FY23	Q-o-Q
Fund-Based	10,012	8,605	16%
Non Fund-Based	498	587	(15%)

Disbursement includes ECLGS disbursements of ₹32 Cr in Q3'FY23 and ₹27 Cr in Q2'FY23.

Registered Office

AU SMALL FINANCE BANK LIMITED
19-A Dhuleshwar Garden, Ajmer Road,
Jaipur - 302001, Rajasthan, India
Phone: +91 141 4110060/61, **Fax:** +91 141 4110090
CIN: L36911RJ1996PLC011381
Formerly known as **Au Financiers (India) Limited**

Additional disclosures for Q3'FY23 (The additional disclosures hereunder are basis the evolving situation related to the Covid-19 pandemic and may be discontinued in the future)

E.) Monthly Collections trends

Collection Efficiency*	FY23	FY22
Dec	108%	107%
Nov	108%	105%
Oct	105%	106%

*Collection efficiency is calculated with all money received during the month from borrowers (excluding foreclosure) as % of current billing for the month

Management Commentary – Bank has been focussed on building **sustainable and stable** asset and deposit franchise. Q3'FY23 was another quarter where we saw **strong and consistent performance** across parameters amidst a challenging macro environment of persistent inflation and tighter liquidity.

Some key highlights for the quarter were:

- Interest rate pressures persisted in Q3FY'23 with sharp rise in banking system deposit rates; the Bank also increased its deposit rates which resulted in higher traction in term deposits as against savings deposits;
- However, Bank continued its approach of calibrating funding mix with focus on optimising cost of funds and therein securitised asset portfolio of ₹ 1,164 Cr during the quarter;
- Despite the uptick in Q3 funding cost, the Bank has been able to protect margins so far; the endeavour remains to prioritise risk adjusted yields and calibrated growth underpinned by strong underwriting; the quarter also saw strong collection recovery across buckets highlighting the sustained business momentum;
- Bank maintained sufficient liquidity buffers with average LCR of ~123% during Q3'FY23, along with prudent management of other non-LCR liquid investments, with no additional MTM in Q3'FY23;
- Bank continued to have focus on digital initiatives and has seen strong traction across the board. Notably, the Credit card business has now issued ~4 Lac cards with monthly run rate of ~30K cards and average monthly spends ~ ₹650 Cr in Q3'FY23;
- With the view to expand the Bank's third party offerings, the Bank announced bancassurance partnership with HDFC Life Insurance and ICICI Lombard General Insurance during Q3'FY23; and
- Ms. Malini Thadani was appointed as an Independent Director on the Board during the quarter. With this addition, the total strength of the Board has reached to 11 Directors, out of which 9 are Independent Directors.

Note: The above information for Q3'FY23 is provisional and being released ahead of the official announcement of the financial results for the quarter ended 31st December, 2022 and is subject to review and approval by the Audit Committee, Board of Directors and Statutory Auditors of the Bank.

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A copy of this letter is being uploaded on the website of the Bank at <https://www.aubank.in/investors>.

For AU Small Finance Bank Limited

Manmohan Parnami
Company Secretary & Compliance Officer
Membership No.: F9999

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